**JOB TITLE**: Technical sales and marketing executive

**REQUIREMENTS**

* Degree in engineering
* Engineering spares or parts.
* Excellent knowledge in Microsoft office.
* Thorough understanding of marketing and sales.
* Excellent digital marketing skills.
* Great command of CRM AND BRM tools.
* Self-motivated with a result driven approach.
* Must be a team player.
* Must be able to work under pressure.
* Excellent communication skill (knowledge of other languages is an added advantage)

**JOB SUMMARY**

* Prospect and qualify new sales leads
* Schedule meetings and presentations with prospects
* Create, plan, and deliver presentations on company products
* Track all sales activities in company CRM system and keep current by updating account information regularly
* Communicate customer and prospect product pain points to appropriate departments
* Maintain a well-developed pipeline of prospects
* Develop strong, ongoing relationships with prospects and customers
* Meet and/or exceed quotas
* Coordinate with other team members and departments to optimize the sales effort

**INDUSTRY**

Engineering Sales and Servicing

**WORK TYPE**

Sales Executive

**MONTHLY SALARY**

~~N~~75,000 – Negotiable

**EXPERIENCE LENGTH**

3years and above

**MINIMUM QUALIFICATION**

Bsc

**JOB LEVEL**

Medium

**SALARY CURRENCY**

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