

LOOKING FOR a Part Time Marketing & Sales Agent (EN) in Nigeria

Seafoodia is a French company Leader in the Frozen food market, serving a large clientele around the world for more than 25 years. Our core expertise revolves around Seafood, but we've expanded over the years to include poultry products, meat, vegetables and more.

We are a human centered company at core, upholding values such as humility, mutual support, and concern for the planet, while aiming at making the maximum impact and contributing to change the world by offering a range of healthy and sustainable food products from both land and sea.

We now have over 100 employees covering 70 countries, with an annual turnover of 350 M€. In Africa we are active especially in Central and West Africa.

As part of our growth strategy, we are looking for a part time commercial agent in Angola, who will report us with market intelligence and help us discover new opportunities for business.

You will:

- Survey the local market by identifying the different actors and the different outlets,
- Find new partners for the business and provide us with the contact information,
- Ensure the validity & the viability of the prospects,
- Advertise our different products & solutions,
- Represent the Company locally.

You have:

- A Business or Marketing Degree
- A successful experience in the maritime shipping or frozen food sector
- Excellent communication and negotiation skills
- A passion for a commerce-centric role
- A strong work ethic
- A team spirit
- Advanced / Bilingual proficiency in English.

Location: based in Lagos, with possible travels

Contact/application information : resume to be submitted to logistic23@seafoodia.com with the reference "Seafoodia-Agent-Nigeria"

We look forward to hearing from you!