Urgent Vacancy!

A leading luxury car rental service provider in the Lekki area of Lagos, is seeking an experienced Sales and Marketing Executive to join their team immediately .

Salary: N60,000 basic salary per month + Commissions (5% commission on each client you bring + 10% commission on each agent you bring in)

Location: Lekki, Lagos

2-5 years of experience in sales and marketing.

If you are passionate about sales and marketing and are looking to earn far more than your basic salary through commissions, then this is the role for you.

Role Summary:

The Sales and Marketing Executive will be responsible for bringing in more clients to use the rental service either for office-to-office transportation, corporate events, VIP transportation, or for special events such as weddings, celebrations, and parties.

He/she will also be expected to identify and engage with potential agents and PR professionals who can refer customers to the rental service.

Responsibilities:

1) Promote and market luxury car rental services to prospective clients, including corporate and individual clients.

2) Develop and maintain relationships with agents, PR personnel, and other key influencers to increase customer reach.

3) Manage the sales pipeline and effectively follow up on leads.

4) Achieve monthly sales targets and commission-based incentives for new clients and agents.

5) Provide exceptional customer service to clients and ensure all inquiries are handled promptly.

6) Collaborate with teams to achieve company goals.

7) Meet and exceed monthly sales targets.