**VACANCY ANNOUNCEMENT**

**Our client, a foremost Capital Market holding company, with multiple subsidiaries, providing integrated wealth management solutions to blue-chip companies across West Africa, seeks to hire for the below role:**

 **MANAGEMENT CONSULTANT – LAGOS, NIGERIA**

**Overview**

The successful individual will play a critical role in providing strategic advice and solutions to our clients, research, analyzing data, work closely with clients to identify business challenges and implement effective solutions.

Role requires a deep understanding of business operations, excellent problem-solving skills, and the ability to communicate and collaborate effectively with clients and internal teams

**Responsibilities**

* Business development - creation of thought papers and proposals, to showcase the firm's expertise
* Expand the firm's client base and increasing the pipeline of potential projects
* Spearhead discussions with clients to thoroughly understand business challenges, goals, and needs
* Perform quantitative analysis, including data mining, financial modeling, and valuation analysis
* Conduct research to gather market data, business intelligence and gain insight into market trends
* Conduct quantitative and qualitative analysis, research to support recommended solutions
* Consolidate research and analysis to present actionable recommendations to clients
* Support and guide clients in the implementation of solutions
* Develop and present detailed plans to implement recommended changes
* Manage client projects and transaction programs, overseeing the execution to expectations
* Regular communication with clients to keep them informed of project progress and outcomes

**Qualifications**

* Bachelor's degree in Business, Management, Finance, or a related discipline)
* A master’s degree is a plus
* 6 years of experience in management consulting or a similar role
* Proven track record of successful project management and client engagement
* Strong analytical skills and the ability to synthesize complex data into actionable insights
* Excellent communication and presentation skills
* Proficiency in data analysis tools and software (e.g., Excel, data visualization tools, and databases)
* Strong problem-solving abilities and a results-driven mindset
* Team collaboration and ability to adapt to a fast-paced, dynamic environment
* Excellent stakeholders’ management and organizational skills

Qualified candidates should send their CVs to resumes@kimberly-ryan.net using the job title as the subject of the mail